

Global Negotiation Conference @ Kobe City University of Foreign Studies
Program-at-a-Glance (June 23 – 25, 2017) *with JUEMUN

Friday, June 23

- 9:00-10:00 Registration
10:00-10:30 Opening Ceremony*
10:30-12:30 JUEMUN Forum*
12:30-14:30 Lunch (self serve)
14:30-15:25 Plenary Speaker: Lori Zenuk-Nishide (Kobe City U of Foreign Studies)
What is JUEMUN?
16:00-17:55 Workshop 1a: Andrea Paul (Monash University, Faculty of Medicine)
Negotiation in Practice
18:15-20:15 Networking Party*

Saturday, June 24

- 9:00-10:25 Workshop 1b: Andrea Paul (Monash University, Faculty of Medicine)
Negotiation in Practice
10:30-11:55 Key Note Workshop: Michiko Kuroda (Mercy College, New York)
Successful Negotiation for Cooperation
12:00-13:55 Poster Sessions in the Foyer & Lunch (self serve)
14:00-14:55 Workshop 2: Jay Klaphake (Kyoto University of Foreign Studies)
Ten Lessons for Being a Better Negotiator
15:00-15:30 Networking Break
15:30-15:55 Session Paper: Barley Mak (The Chinese University of Hong Kong)
Developing negotiation and writing skills through wikis in Hong Kong
16:00-16:25 Session Paper: Robert Joel Deacon (Nagoya University)
The Evolving Argument: Academic Confrontation and Negotiation
16:30-17:15 Networking Break
17:15-18:00 Webinar: Letizia Cinganotto (Italian Research Institute for Innovation, Documentation and Educational Research)
Debate in the "Avanguardie Educative" Project

Sunday, June 25

- 9:00-10:00 Coffee and Networking
10:00-10:25 Session Paper: Noriko Nakanishi, et al. (Kobe Gakuin University)
The challenges to overcoming the "inward tendencies" of Japanese through study abroad programs
10:30-10:55 Session Paper: Donna Tatsuki (Kobe City University of Foreign Studies)
Negotiating in ELF: The Case for Native-Speaker Training
11:00-11:55 Workshop 3: J. Barrie Roberts (Chapman University Fowler School of Law)
Getting to "Yes" as a Second Language
12:00-13:00 Lunch (self serve)
13:00-13:55 Workshop 4: David Kluge (Nanzan University)
Non-confrontational Debate: Debate Skills for Collaborative Communication
14:00-14:25 Session Paper: Tsuyoshi Kida (Tsukuba University)
From Global Negotiation Skill to Earth Literacy
14:30-14:55 Session Paper: Craig Smith (Kyoto University of Foreign Studies)
Community Engagement Projects: Negotiating Staff-Student-Faculty Consensus
15:15-16:15 Final Panel: Moderator, David Kluge (all workshop plenaryists)
Round up session and closing remarks
16:30-17:00 Closing Ceremony*